

## Discipline Pathways - Finance & Banking

### **Careers Pathways (including but not limited to):**

Account Administrator, Account Manager, Actuary, Analyst, Assurance Analyst, Auditor, Bank Officer, Banking Adviser, Branch Manager, Business Analyst, Business Banker, Business Development Manager, Business Performance Consultant, Client Services Officer, Company Secretary, Compliance Manager, Corporate Actions Analyst, Corporate Finance Advisor, Corporate Services Manager, Credit Analyst/Assessor, Credit Officer, Customer Relationship Manager, Derivatives Dealer, Economist, Finance Manager, Financial Adviser, Financial Analyst, Financial Controller, Financial Planner, Foreign Exchange Dealer, Futures Trader, Fund Manager, Hedge Fund Analyst, Insurance Product Manager, Intelligence Analyst, Institutional Banking, Investment Banker, Investment Analyst, Lending Manager, Loans Officer, Management Consultant, Margin Lending Officer, Money Market Dealer, Mortgage Broker, Mortgage Credit Analyst, Paraplanner, Policy Analyst, Portfolio Analyst, Private Banker, Private Equity Manager, Private Wealth Manager, Reporting Analyst, Retail Banker, Relationship Manager, Risk Manager, Settlement Officer, Service Consultant, Statistician, Stockbroker, Trader, Treasurer

*\* Please note, some of these occupations may require further studies or further work experiences*

### **Professional Associations:**

Abacus – Australian Mutuals - <http://www.abacus.org.au/>

Association of Financial Advisors - [www.afa.asn.au](http://www.afa.asn.au)

Australian Bankers Association - [www.bankers.asn.au](http://www.bankers.asn.au)

Australian Financial Markets Association (AFMA) - [www.afma.com.au](http://www.afma.com.au)

Australian Institute of Credit Management – <http://www.aicm.com.au>

Australian Private Equity & Venture Capital Association - <http://www.avcal.com.au/>

Australian and New Zealand Institute of Insurance and Finance - [www.theinstitute.com.au](http://www.theinstitute.com.au)

Accounting and Finance Association of Australia and New Zealand - [www.afaanz.org](http://www.afaanz.org)

CPA Australia - <http://www.cpaaustralia.com.au>

Financial Services Institute of Australasia - <http://www.finsia.com>

Finance and Treasury Association – [www.fta.asn.au](http://www.fta.asn.au)

Financial Planners Association of Australia – [www.fpa.asn.au](http://www.fpa.asn.au)

Insurance Council of Australia - [www.insurancecouncil.com.au](http://www.insurancecouncil.com.au)

Stockbrokers Association of Australia - <http://www.stockbrokers.org.au/>

### **Clubs & Societies:**

Commerce Student Society [www.cssmelbourne.com](http://www.cssmelbourne.com), Accounting Students' Association (ASA)

[www.asamelb.com.au](http://www.asamelb.com.au), Women's networking [www.unimelbellevate.com](http://www.unimelbellevate.com),

Melbourne Business School Students' Association, Graduate Consulting Group, MBS Sports Club,

Student Entrepreneurs Inc. <http://www.se.org.au/>, Financial Management Association of Australia

(FMAA), [www.fmaa.com.au](http://www.fmaa.com.au), AIESEC (<http://aiesecunimelb.org/>), Enactus (Formerly Students in Free

Enterprise), CAINZ ([www.cainz.org](http://www.cainz.org))

**Organisations for Potential Employment (including but not limited to):****Private**

**Retail and Investment Banks:** ANZ, BankWest, Bank of Queensland, Citibank, Commonwealth Bank, Deutschebank, HSBC, JPMorgan, JBWere, Macquarie, NAB, Suncorp, St George Bank, UBS, Westpac

**Advisory and Financial Services:** Accenture, AIA, AXA, AMP, AON, ALIOM Trading, Australian Super, Bell Potter Securities, Colonial First State, Computershare, Dixon Advisory, Dunn & Bradstreet, ESUPERFUND, Ethical Investment Services, GE Money, Host-Plus, Heista, Investment Services, Insurance Australia Group, IOOF, Korda Mentha, Legg Mason, LinkMarket Services, Mercer, MLC, Merrill Lynch, Perpetual, Plum financial Services, Shinewing Hall Chadwick, Standard & Poors, Suncorp, Vanguard, VicSuper

**Industry:** Audi, AustralianSuper Pty Ltd, Bell Potter Securities, Medibank, Multiplex, Rio Tinto, Toyota, Westfarmers,

**Public/Government Agencies**

AusAid, Australian Government Department of Defence, Australian Bureau of Statistics, ASIC, APRA, ACCC, ATO, City of Melbourne, City of Port Phillip, City of Stonnington, City of Yarra, City of Moonee Valley, Office of the Auditor General, RBA, Department of Primary Industries, Victoria Department of Transport, Department of Employment and Workplace Relations, Department of Finance & Deregulation, Department of Foreign Affairs and Trade, Victorian Government

**NGO/Non-for Profit**

Oxfam, Make a Wish Australia, RSPCA, Relationships Australia, Southern Health, St Vincent de Paul, The Salvation Army, UNICEF, VicSuper, World Vision Australia, WWF, etc

**Salary**

<http://www.graduateopportunities.com/graduate-salaries/>

<http://www.graduatecareers.com.au/research/researchreports/graduatesalaries/>

<http://www.seek.com.au/jobs-resources>

<http://www.payscale.com/>

<https://www.fairwork.gov.au/pay>

<http://joboutlook.gov.au/>

**Graduate Information/Links**

<http://careers.unimelb.edu.au/>

[www.graduatecareers.com.au](http://www.graduatecareers.com.au)

[www.graduateopportunities.com](http://www.graduateopportunities.com)

<http://www.careerfaqs.com.au/>

[www.lgjobs.com.au](http://www.lgjobs.com.au)

[www.vic.gov.au](http://www.vic.gov.au), [www.australia.gov.au](http://www.australia.gov.au)

<http://au.gradconnection.com/>

<https://unigrad.com.au/>

<http://myfuture.edu.au/>